



**DON R. JENSEN
& COMPANY**

SERVING INDEPENDENT AGENTS SINCE 1931

1S450 Summit Ave Suite 370 Oakbrook Terrace, IL 60181
P: (630) 734-3240 F: (630) 734-3250 apps@drjco.com

Workers' Compensation – Choose the Specialist

OUR CARRIER PARTNERS



AmTrust North America



BerkleyNet
a Berkley Company



Berkshire Hathaway
HOMESTATE COMPANIES



EVEREST



Berkshire Hathaway
GUARD Insurance Companies



NATIONAL Liability & Fire
a Berkshire Hathaway Insurance Company



WHAT YOU CAN EXPECT FROM US

- ✓ **Broad Industry Appetite**
Options from main street businesses to heavy construction, trucking, social services, and many more
- ✓ **Solutions for difficult to place risks**
Markets for higher hazard exposures, new ventures, high mods, or adverse claim history
- ✓ **Expert Staff**
Highly experienced team with diverse backgrounds including sales, customer service, underwriting, and loss control
- ✓ **Nationwide & Multi-State Capabilities**
Ability to write in all states except AK, HI and monopolistic

SUBMISSION PROCESS

- ✓ **Gather the required documentation**
Acord Work Comp Application
3 years currently valued loss runs
Current experience mod worksheet
- ✓ **Send to apps@drjco.com**
- ✓ **A DRJ broker will follow up with you**
- ✓ **Questions?**
Contact Brian Kristof at 630-734-3240 Ext. 104
or bkristof@drjco.com

Visit our website at www.donrijensen.com

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Workers' Compensation Appetite Guide

Please let this list serve as a guide—eligibility and minimum premiums vary by state/carrier and there are additional exposures not listed below that we may consider.

Have a question? Contact Brian Kristof at 630-734-3240 Ext 104 or bkristof@drjco.com

Construction

Minimum premium of \$5,000

- General Contractors
- Concrete Work
- Iron/Steel Erection
- Masonry
- Carpentry
- Excavation
- Painting/Drywall
- Street & Road

Artisan Contractors

Minimum premium of \$2,000

- Cabinetry/Trim
- Sprinkler/Alarm Install
- HVAC
- Landscaping
- Electrical/Plumbing
- Pest Control
- Flooring/Tile
- Janitorial

Social Services & Health Care

Minimum premium of \$7,500

- Social Service Organizations
- Home Health Care
- Assisted Living
- Nursing Homes
- Hospital
- Veterinarian

Manufacturing

Minimum premium of \$2,000

- Iron & Steel Fabrication
- Plastics
- Sheet Metal
- Wood Products
- Machine Shop
- Tool/Die

Hospitality & Recreation

Minimum premium of \$1,000

- Property Management
- Health Club/YMCA
- Amusement Park
- Hotel/Motel
- Theater
- Day Care Center

Wholesale Ops & Materials Dealers

Minimum premium of \$5,000

- Lumberyards
- Scrap Metal Dealers
- Recycling Operations
- Ready-Mix

Machinery/Equip Repair & Millwright

Minimum premium of \$5,000

Auto/Truck Repair & Dealerships

Minimum premium of \$5,000

- Motorcycles, ATV's, Farm Equipment also considered

Roofing / Tree Trimming

Minimum premium of \$10,000

Security Guard Services

Minimum premium of \$7,500

Farming / Agriculture

Minimum premium of \$10,000

Trucking/Transportation

- Local Trucking & Towing - \$5,000
- Long Haul Trucking – \$10,000
- Moving & Storage / Warehousing - \$10,000
- Waste Collection - \$20,000
- Non-Emergency Med Transport - \$15,000
- Emergency Med Transport - \$15,000

Submission Requirements:

- ACORD Workers' Compensation Application (please include description of operation)
 - 3 Years Loss Runs (valued within 90 days of effective date)
 - Experience Mod Worksheet

Send submissions to apps@drjco.com