

# FIGO

- FIGO is the pet insurance through Auto Owners.
- FIGO has their own website [www.figopetinsurance.com](http://www.figopetinsurance.com)
- If a client goes to this site, we cannot get credit for them
- As agents, we can get to FIGO through Auto Owners.
  - Login to aoins.com
  - Click products, then pet Insurance
  - The FIGO quoting button allows you to quote and write the business
  - The FIGO portal button lets you see your clients
- I have put a link to FIGO on [www.proesquotes.com](http://www.proesquotes.com)
  - Clients can use this link to get a quote and buy the insurance
  - We will get credit for anyone using this link
- The FIGO brochure has the FIGO insurance address listed.
  - We would need to direct them to us to get credit and to cross-sell
  - We can do this by placing a sticker on the brochure (See Paul)
  - The discount breaks down like this
    - 5% online discount
    - 5% PROES discount
    - 5% discount if paid in full (first year)